



## Requirements and Gap (R&G) Analysis Workshop: Your Path to a Tailored ERP Solution

When considering a transition to a new ERP system, especially in a specialized industry like food manufacturing, the stakes are high. You need to ensure that the solution you choose will not only meet your current needs but also scale with your business as it grows.

That's where the Requirements and Gap (R&G) Analysis Workshop comes into play—a critical first step in the journey to implementing a robust ERP system tailored specifically to your operations.

### The Purpose of the R&G Workshop

The R&G Workshop is designed to bridge the gap between your existing processes and the capabilities of a new ERP system. **Before a detailed estimate can be provided**, inecta needs to fully understand your business operations, identify gaps in your current system, and ensure that the new ERP solution can address these gaps efficiently.

### How It Works

In this workshop, 2-3 experienced inecta consultants will visit your site and spend several days immersed in your operations. Their mission is to gather all the necessary information to tailor the ERP system to your exact needs. The workshop is highly interactive and collaborative, involving key stakeholders from your team, such as the CEO, Director of IT, and CFO.

### During this time, the consultants will:

- **Conduct In-Depth Interviews:** Engage with your team to understand your current processes, challenges, and goals.
- **Analyze Current Systems:** Assess your existing ERP and other software systems to identify inefficiencies and areas where they fall short.
- **Identify Gaps:** Pinpoint gaps between your current capabilities and what you need to achieve your business goals.
- **Draft a Detailed Project Plan:** Create a comprehensive project plan using Smartsheets, outlining all identified tasks, a possible timeline, and the estimated level of effort required for each area.

## Deliverables

The R&G is a paid engagement and covers the consultants' time on-site, their analysis and planning, and the comprehensive deliverables that follow.

### At the conclusion of the R&G Workshop, you will receive:

- **A Requirements and Gap Analysis Report:** This detailed document will summarize the consultants' findings, define the project's scope, and enumerate the gaps that require custom development.
- **A Project Proposal:** This includes an estimate of hours and budget based on the gathered requirements and identified gaps.
- **Proof of Value:** A product demonstration to show how the proposed solution will address your specific needs.

These deliverables provide a clear roadmap for the successful implementation of your new ERP system, ensuring that the solution is not only robust but also finely tuned to your business.

One of the biggest concerns when going through an implementation is cost overruns. When going through the R&G process our customers have found that cost accuracy is within 20% of their budget.

## About inecta

Since its founding in 2001, inecta has specialized in providing ERP solutions with a focus on the food industry, leveraging the powerful Microsoft Dynamics platform. With over two decades of experience, inecta's team of veteran consultants brings deep product knowledge and a proven methodology to every project.

inecta's approach prioritizes efficiency and customization. By building on the solid foundation provided by Dynamics 365 Business Central and layering on specialized add-ons and customizations, inecta delivers ERP solutions that exceed client expectations. This dedication to quality and customer satisfaction has made inecta a trusted partner for companies looking to optimize their operations and drive growth.

Learn more at [inecta.com](https://www.inecta.com) and [schedule a discovery call](#) today.