



## **Premium Tier Licensing Example:**

# Leading fresh produce company looks to transform their operations

### **The Challenge**

In a rapidly growing fresh produce company based in the U.S., the leadership team, spearheaded by the CEO and Director of IT, faced a significant challenge. Their existing ERP system needed to be updated. It only manages part of their operations, while other critical processes rely on disparate software and manual Excel spreadsheets. This fragmentation resulted in inefficiencies, data inaccuracies, and a lack of real-time visibility across their business.

Their biggest pain point is product costing—a vital aspect of their operations. The inability to capture comprehensive financial data hindered their decision-making capabilities. Additionally, their reliance on spreadsheets carries the risk of user errors.

The CEO and Director of IT knew they needed to modernize and consolidate their systems into one unified ERP solution that could handle every aspect of their business, including finance, manufacturing, warehousing, and delivery. They also need a solution and team that can empower them to scale efficiently.

### **The Search for a Solution**

After evaluating several ERP solutions, they turned to inecta, known for its expertise in the food industry and its robust ERP offerings.

The company was particularly interested in inecta's Premium Tier, designed specifically for businesses involved in food manufacturing and processing.

This tier promised to integrate all aspects of their operations into a single platform, eliminating the need for multiple software solutions.

## Choosing the Right Plan

Upon choosing the Premium Tier, the leadership team worked closely with inecta to determine the exact licensing structure they needed. Here's a **sample plan**:

License Type	Description	License Quantity
Full Users	Comprehensive access to all functionalities, including financials and production oversight.	55
Team Members	Limited access for approvals and read-only views.	3
inecta Shield	24/7 access to support for all users, ensuring smooth operations and quick issue resolution.	119 (all users)
Device Licenses	Integration of specialized equipment into the ERP system.	52
inecta WorkSpaces	Advanced business intelligence tools for generating high-level reports. Tenant Level	1(Tenant Level)
inecta Home Users	Remote access to reports and data for executives and key stakeholders. (Included with Full users)	9
EDI Add-On	Seamless electronic data interchange across the supply chain.	1

## **Conclusion**

The proposed plan offers a comprehensive solution tailored to the specific needs of the company, consolidating their operations into a single, modern ERP system.

By selecting the Premium tier and a well-structured licensing plan, they are positioned to streamline processes, reduce errors, and enhance decision-making capabilities.

As the sales process continues, this estimate provides a clear path forward, demonstrating how inecta's solutions can meet their needs and support their growth in the competitive fresh produce market.

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